Company Profile





C & M Contractors, Inc.

Principals Melinda L. Vaughn Charlie D Bass

Main Office Address PO Box 247 Doniphan, Mo. 63935

Phone (573)996-3113

Website www.candmcontractors.com

Mission Statement

Good Better Best, Never let it rest, Until your good is better, And your better best



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CONTRACTORS INC



EXECUTIVE SUMMARY

Majority Owner and Co-Founder Melinda Vaughn and Partner Charlie Bass Focus on the overriding principle:

To Be The Best!

Our Mission Statement: Good Better Best, Never let it rest, until your good is better and your better is best!

C&M Contractors, Inc. (C&M) is an experienced construction company with a proven track record of success working on a variety of projects dating back to August 11, 1995 when they were first incorporated. They have the 8(a) Small Disadvantaged Business, Hubzone, and Woman Owned Business approved classifications and private contractors as well as government agencies have come to trust and depend on their services. In 2011 they were certified as an 8(a) minority owned business, which allows C&M Contractors the opportunity to offer their dependable services in a more direct way to government agencies and private contractors who desperately need quality work performed by experienced

personnel who have a track record of success and customer satisfaction.

The company has three stockholders: Melinda Vaughn, Charlie Bass, and Cheryl Bass. Our main areas of interest are excavation work, concrete flat work, sidewalks, curb and gutter, box culverts, commercial site preparation, building repair and renovations, metal building construction, and audio/visual communications technology. C&M Contractors has completed projects for organizations such as General Services Administration, US Army Corp of Engineers-Memphis, New Orleans, New York, Little Rock, Tulsa, Ft. Leonard Wood, and St. Louis Districts. US Forest Service, National Parks Service, Missouri Department of Transportation, Department of Energy, Arkansas Highway and Transportation Department, Wal-Mart, Lowes, Ducks Unlimited, Louisiana Parks Service, the Missouri Cities of Doniphan, Piedmont, Fisk, Poplar Bluff and Cape Girardeau as well as Piggott, Arkansas for numerous construction companies and private businesses. Many of these companies have used C&M's services more than once and some have used them multiple times over the past several years.

Our Team Approach:

Melinda Vaughn and Charlie Bass are the Team Leaders at C&M Contractors. Melinda focuses on the accounting and business side of our projects. But with more than twenty years of experience in the construction industry she has stepped in and supported the team by occasionally operating equipment, and assisting with mobilization and demobilization. This hands on approach has provided her with a key understanding of exactly what it takes to successfully complete any project. Charlie Bass has over 40 years' experience in the construction industry and serves as the lead project manager and estimator of the company. Charlie's experience and knowledge coupled with his down-to-earth and cooperative attitude make him an asset to any project in which he is involved. Their combined talents have allowed C&M to not only attract and keep quality employees but their services are also in demand by other contractors, developers, business owners, and government agencies.

C&M's field teams are led by quality control managers and superintendents who have the experience to perform any job within the company's area of expertise. These QC's, superintendents and the field staff they supervise are the main reason C&M Contractors has had such a successful past with so many satisfied customers. Like Melinda and Charlie they strive to do their best each and every day. Dedication to careful recruiting and training has led to an employee base that works well together, both as a company and with other entities involved in each project. In an industry where finding and keeping quality personnel is so difficult, they have assembled a dependable team that has a proven history for completing projects under budget and ahead of schedule.

Additionally, Melinda has organized and assembled a corporate staff that understands what it takes to complete a project. In today's construction environment taking care of the estimating, billing, tracking, and reporting of a project from start to completion is an important part of the job. C&M Contractors is known for their ability to keep customers informed of the details of any project. Their ability to not only do the work but to properly document all that is being done is one reason so many of their clients repeatedly depend on their services.

Their top priority for each project is to complete the work in the most efficient and safe manner possible. C&M Contractors work hard to coordinate their efforts with the other entities involved in the job. For the betterment of the project, they look further than their own tasks. They believe this improves the quality and profitability level of the job as a whole and makes a better working relationship throughout the entire scope of the project. Furthermore, safety is one of the highest priorities for C&M Contractor. Most of their employees are either QC certified and /or certified as Site Safety Health Officers. C&M Contractors has received numerous safety awards over the past several years and on February 2, 2011 they were honored by the US Army Corp of Engineers with the 2010 Superior Safety Performance Award for the Mississippi Valley Division.

In short C&M Contractors' past success is a result of their adherence to four principles:1. The experience and know how to perform the jobs they take on.

2. Placing a priority on organizing the paperwork and administration required to complete a project.

3. Understanding the importance of coordinating with and assisting other entities who are involved on the project.

4. Making workplace safety the highest priority for all those on the job.

Melinda and Charlie believe that knowing what you are doing, keeping track of the details, working well with others and functioning in a safe environment always result in a final product that is the BEST!



FIRM OVERVIEW------

	C&M Contractors - Firm Overview	
Company	C & M Contractors, Inc.	
Address	Main Office: P.O. Box 247, Doniphan, Mo. 63935 - HC 6 Box 286, Doniphan, Mo. 6	3935
Phone	(573)996-3113 Fax: (573)996-3883	
Website	www.candmcontractors.com	
Company	Melinda Vaughn, President Cell: (870)919-2902 Email: melinda@candmcontracto	rs.com
Titles Contact Information	Charlie Bass, Secretary and Treasurer Cell: (870)919-2277 Email: charlie@candmco	ontractors.com
Date Founded	August 11, 1995	
Legal Form	Corporation Registered in State of Missouri Corporate Registration	415041
Company Programs	Safety, Substance Abuse, USACE CQM Training	
Scope of Service	General Contracting firm offering construction related sevices, specializing in excav flatwork, sidewalks, curb and gutters, box culverts, commercial site preperation, b renovation, metal building construction, levee breach repair, and in 2013 C & M v field of audio/visual communication technology. Quality is the key to all construct C&M Contractors provide. We accomplish this through our skilled workers and sta extensively trained in construction and project management.	uilding repair and entured into a new tion services that
Safety Information	EMR: 0.91 2010 OSHA RIR: 0.00	
Business Certifications	SBA 8(a), HUBZone Certified Business, Small Business, Woman Owned Business	
Industry Codes & Numbers	Duns Number: 94-506-7569 NAICS Codes: 212321,221310,221320,236220,237110,237120,237130,237210,237310,237990,2 160,238210,238220,238910,238990,327390,334290,334310,484220,517911,5179 541330,541340,541370,541380,541420,541512,541513,541519,562910,811213	
Liability Insurance	\$1,000,000 per claim \$2,000,000 aggregate limit	
Bonding & Insurance	\$3,500,000 per project \$12,000,000 aggregate limit J.W.Terrill Insurance Contact: Mike Weidemeier 825 Maryville Centre Dr. Suite 200 Chesterfield, Mo. 63017 Phone: (314)594-2654	
Banking	Southern Bank Peoples Community Contact: Steve Burke Bonnie Casteel (573)996-2166 (573)996-2114	/ Bank

SERVICES PROVIDED-----

C & M has a diverse range of capabilities to offer our clients

1. Construction & Engineering

2. Skill and Experience to self-perform the following construction discipline:

- Structural Concrete
- Structural Steel Erection
- Pre-Engineered Buildings
- Building Construction
- Building Remodeling
- Millwright Services
- Process Piping
- Parking Lots
- Deep Excavation and Shoring
- Boiler Installation
- Mass Excavation
- Electrical Work
- HVAC
- Plumbing
- Water Supply System
- All Types of Piling
- Soil Stabilization
- Chiller Installation
- Underground Utilities
- Raw Water Treatment Systems
- Waste Water Treatment Systems
- Large Flat Concrete
- Audio/ Visual
- Communications









Melinda L. Vaughn, President

Melinda attended Three Rivers Community College on an academic scholarship and graduated in 1989 with an Associates Degree in Business Administration. She continued her education at Arkansas State University and in 1990, she received her B.S. Accounting degree with a 3.4 GPA. To help with the expenses of college, Melinda worked in the college program for the Arkansas Soil Conservation Service. Her position required both office and field work and this is where she became knowledgeable of soil types and surveying techniques, as well as the computer software necessary to compute modeling printouts showing pond locations and soil types. Working with contractors on these projects is where she was first introduced, and got interested in the construction industry. Melinda has always been known as a hard charger and finishing her college studies in three and a half years was not surprising to her family and friends. Getting the early start on the rest of the 1990 class was helpful considering the economy slowdown in 1990. After graduation her strong work ethic and stellar academic background enabled Melinda

to land a job with Robertson Contractors, Inc, a large construction company in Southeast Missouri.

Working for Robertson Contractors allowed Melinda to put her accounting degree to use, and learn the details of the construction industry. Melinda excelled at applying the accounting and business principles she had learned in college to better manage and track the construction projects Robertson Contractors had her working on. She did many of the normal tasks typical of a young accountant such as: processing payroll and preparing quarterly tax reports, managing the accounts receivables and payables, preparing monthly financial statements and annual budgets, submitting W-2s and 1099s, handling insurance renewals and claims, as well as serving as the Equal Employment Opportunity Officer and preparing the annual audit documentation for the program. Additionally, Melinda organized all reporting for the U.S. Army Corp of Engineers projects such as material submittals and quality control plans. Her organizational skills and work ethic gained her glowing praise at Robertson Contractors, but what really set her apart from the average accountant were the innovative procedures and processes she put in place. Melinda developed an accounting system by utilizing Timberline accounting software. She utilized Lotus & WordPerfect to generate internal weekly labor and unit costing reports. She set up more efficient filing and reference systems and she created amortization schedules for all Robertson's long term debt. Melinda's hard work and success at Robertson Contractors opened the door for new opportunities, and in 1994 she left Robertson and joined Mediquik Healthcare. This job offered a new challenge and the chance to expand her accounting skills. Working at the corporate office she administered five medical clinics located throughout Arkansas. Melinda's time at Mediquik gave her a better understanding of the healthcare industry and

how insurance and healthcare services effected small businesses. The clinics daily grind and always working inside made Melinda long to be back in the construction business. She formed C&M Contractors with Charlie Bass August 11, 1995 and immediately started organizing the office and finding projects to work on. Charlie knew that Melinda's skills would make a new company very successful so he continued full time at Robertson Contractors and he helped C&M in the evenings and on weekends. Melinda quickly had C&M registered as a Small Disadvantaged business for both the Missouri Department of Transportation (MoDOT) and Arkansas Highway & Transportation Department. Purchasing and renting equipment was one of Melinda's first tasks back in 1995 as well as arranging financing for the new company. Melinda's background and training perfectly prepared her to quickly get the office set up and all the processes running smoothly. Eight months after starting C&M Charlie had to join Melinda full time because they had several projects to manage. All the organizing and developing process Melinda put in place during her early years at Robertson Contractors came in extremely helpful as she started working to get C&M Contractors up and going. Moreover, her knowledge of insurance, healthcare, office procedures, and government contracting proved to be invaluable. It was a very exciting time for the Charlie and Melinda because each of their strong points made for a very potent team. Since that time C&M Contractors has continued to grow. They have added personnel and equipment and worked on projects in seven different states bringing in over \$27 million. They have completed jobs for clients as big as the U.S. Army Corps of Engineers, Ducks Unlimited, Wal-Mart, and MoDOT to as small as private driveways, local buildings, and Soil Conservation Service pond levees. From time to time Melinda gets pulled out into the field to help operate

equipment or make sure the company meets a deadline, but she enjoys getting out and says, "As a small business owner I have to do whatever it takes to get our projects done on time and under budget, plus I like working in the field as much as working in the office." Melinda has several professional and technical certifications that she still puts to use including:

OSHA -10, Construction Quality Management, First Aid/CPR, and Erosion Control Certification. C&M Contractors was recently certified as an 8(a) minority owned business which opens up new opportunities for her to provide construction services to a much broader group of customers. She realizes it will keep her on the road more and in the field less, but Melinda is committed to spending time meeting the clients bidding the jobs, purchasing the equipment, hiring knowledgeable staff, identifying dependable contractors and working with Charlie to keep the entire operation going.

You may contact Melinda at melinda@candmcontractors.com





Charles D. Bass, Secretary and Treasurer

With his 42 years of construction contracting experience Charlie Bass brings a wealth of knowledge and know how to C&M Contractors. He started his career with the Missouri Department of Transpiration in 1969 as a basic construction rodmen but he quickly rose through the ranks in MODOT. His ability to work well with contractors, coworkers, property owners and local officials had his services in high demand. Even in his early years Charlie possessed an uncanny ability to be able to look at any job and find ways to save time, money and manpower. He seemed to be able to look at the plans and study the terrain and just know what it would take to get that job done and he did all this in a way that kept everyone pulling in the same direction. During his fourteen years at MoDOT he learned the basics of construction inspections including earthwork, concrete, asphalt, bridges, pipes, and erosion control. He also learned how to survey and mark corridors, calculate grades for roadway and bridge construction; do asphalt gradations, and concrete gradations, as well as nuclear

testing of dirt and asphalt. Before he left MoDot he was supervising and training men in all the above disciplines and had been promoted to the top Construction Inspector for District 10.

As Charlie's reputation as an experienced, knowledgeable and easy to work with Senior MoDOT employee grew it wasn't long until Robertson Inc. asked him to join their company. They needed an experienced project manager who could manage multiple employees, estimate jobs, prepare work schedules, communicate with clients, ensure workplace safety and stay under budget. These were all things Charlie had excelled in while working for MoDOT. After fourteen years with MoDOT Charlie made the leap and joined Robertson, Inc. His first three years he did all the basic tasks of any project manager. In the winter when work slowed down because of weather he was given the responsibility of training the other managers in project estimation, job costing, and government submittals. Once again, Charlie excelled at his work and when Robertson, Inc. decided to expand and split their company they asked Charlie to be the Secretary-Treasurer of Robertson Contractors, Inc. Charlie enjoyed the extra responsibility in his new position and found supervising and training his employees while completing projects on time and under budget was a very satisfying experience. In his new position he prepared excavation, bridge, and site work bids as well as conducting job cost and corporate financial analysis. He also negotiated all necessary change orders on projects and prepared submittals and pay estimates for government agencies. Directing the mobilization and demobilization of construction equipment was another of his duties along with ensuring all EEO and safety compliance requirements were met. Ordering and scheduling material shipments, preparing workday construction schedules and calculating grades for site work were

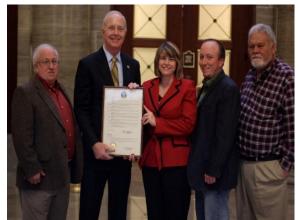
additional responsibilities Charlie handled on numerous projects.

While working at Robertson Contractors, Inc., two events took place that indirectly led to the birth of C&M Contractors. First, Charlie realized that he enjoyed supervising personnel, and managing projects. Secondly, he met Melinda Vaughn who was a successful and organized young accountant at Robertson Contractors. He knew he had the experience, relationships, and knowhow to manage multiple projects on the front end and he knew Melinda had the business and accounting background to help make that company successful on the back end. In 1995 they decided to team up and start C&M Contractors, Inc. What started out as a small contracting company with Charlie helping out on evenings and weekends while Melinda set up shop and started pursuing work has grown into a hugely successful business working on projects in seven different states bringing in over \$27 million to date. Over the years they have added some experienced personnel and purchased millions of dollars worth of new equipment in order to meet their customers' needs. They have completed jobs for clients as big as the U.S. Army Corps of Engineers, Ducks Unlimited, Wal-Mart, and MoDOT to as small as private driveways, local buildings, and Soil Conservation Service pond levees. Looking back on the growth and success of C&M Contractors Charlie said, "Always striving to do our best on each project is what has brought success. Finding good employees, doing the job right the first time and working well with others has always been appreciated in the construction business. Melinda and I both strive to do our best each and every day." Charlie has several professional and technical certifications that he keeps up to date including: OSHA -30, Quality Control Management, and Erosion Control Certification

C&M Contractors was recently certified as an 8(a) minority owned business which opens up

new opportunities for Charlie to provide construction services to a much broader group of customers. Charlie is excited about the chance to show government agencies and private contractors what it is like to have a team member who always strives to do the "best" job possible.

You may reach Charlie at <u>charlie@candmcontractors.com</u>



(Charlie, Melinda and Shaun of C & M Contractors, Inc. along with Willis Mushrush and Senator Mike Cunningham receiving an Excellence in Business Award in the fall Of 2013.)



Charlie, Kenny and Larry with Corp of Engineers staff on the Consolidated North County Breach and Gravity Drain Project.



Shaun Bass, Project Manager/Superintendent/ Quality Control

Shaun attended Arkansas State University after graduating from Doniphan High School in 1997. In May of 2001 he earned a B.S. in Marketing. Upon graduation he began his career working for C & M Contractors, Inc. Shaun has never been afraid of hard work and he started in the field on the concrete crew. Building forms, pouring concrete some of the first construction skills he learned. His hard work coupled with the growth of C & M Contractors Shaun was promoted and put in charge of his own concrete crew after only two years. Also during that time he improved his construction skills by learning how to use and operate the Global Positioning Satellite System (GPS) surveying equipment. His intelligence and ability allowed him to quickly master the details of how to use the system, saving time and money on the job site and making him a more valuable member of the C&M team.

Since that time Shaun has continue to take the initiative to learn all aspects of the

construction industry. Like his father Charlie he seems to be born with a God given talent for looking at a project and estimating the most efficient way to go about completing all required tasks. Like so many members of the C & M team, Shaun is cross trained in many different skills and is willing to perform anything needed to complete the job and satisfy the client. Shaun has earned outstanding evaluations on all of the US Army Corp of Engineers projects that he has supervised. He also won the Mississippi Valley Safety Award. Project Management is the natural next step

for Shaun. He has managed large concrete pours, supervised many site excavation plans, handled metal building erection, and directed several storm drainage projects. His understanding of what it takes to build these projects and his vast experience in all of our fields of expertise, along with his ability to learn new skills quickly makes Shaun a valuable member of the C & M Contractors team.

You may reach Shaun at <u>shaun@candmcontractors.com</u>





Lance Cravens, Project Manager/Engineer/Director of Quality Control

Lance attended the University of Missouri- Rolla (later renamed Missouri University of Science and Technology) and received a B.S. degree in Civil Engineering after graduating from Poplar Bluff High School. While attending college he began his summer internships for Schultz Surveying and Engineering to gain the proper experience needed for his degree. During his internships, he assisted in surveying, AutoCAD drafting, and project design. After graduating college, he began working with SSE full time and put his education to work. While working for SSE he began as Project Engineer designing waste water and water systems, survey, and Onsite Engineer for construction projects. Lance was instrumental in creating the first out of state office for SSE and had the privilege to work on several post-Hurricane Katrina disaster relief efforts projects with the United States Army Corps of Engineers (USACE) making sure that the company was

up to date on all out of state regulations and standards for state testing procedures. During his time in Louisiana, as manager, he developed the skills necessary to hire and train new employees, schedule work appropriately, maintain the proper certifications, provide assistance to clientele with questions concerning the business, insure quality assurance of all work activities, perform marketing for the company to obtain new clientele, and manage employee issues and/or concerns while maintaining an "open door" environment. He had the credentials the company needed to grow their business in this new environment. While employed with SSE, Lance continued to increase his knowledge of the construction industry and performed on many different jobs with the USACE as well as the private industry.

After leaving SSE, Lance began working for CKY, Inc. headquartered in San Pedro, California where he was CKY Inc.'s Field Engineer (FI), Contractor Quality Control Systems Manager (CQCSM), and Site Safety and Health Officer (SSHO). He continued to grow his construction knowledge and continued working on projects for the USACE and began working with the United States International Boundary and Water Commission (USIBWC), which better prepared him for becoming part of the C & M Team. While working with CKY Inc., he traveled the US (mostly the South) performing construction services in Louisiana, Mississippi, New Mexico, and Texas. Although he served as manager on many different projects, he was always more than willing to get he hands dirty and help out with all aspects of work for each project. From running equipment to shoveling dirt, he was more than willing to perform any task that increased productivity and decreased cost.

Lance has certifications in USACE-Quality management for Contractors, OSHA 30, OSHA 40-HAZPOWER, First Aid/ CPR, ACI-Concrete Field Testing, ACI-Concrete Strength Testing, Troxler Nuclear Gauge

Safety Training, and Dale Carnegie Leadership Training for Managers.

Lance's experience in the civil engineering and construction industry coupled with his engineering degree make him a perfect addition to the C & M team.

You may reach Lance at <u>lance@candmcontractors.com</u>



(C & M dozers working in unison to fill the breach area on Consolidated North)



Project Management/ Administrative Assistant

Cindi started her career with C & M Contractors, Inc. in the Fall of 2011. Cindi came to C & M as a part time Administrative Assistant. But, in just a few short months it was apparent that this was where Cindi needed to be full time. Her phone skills and organizational skills plus her ability and desire to learn the construction industry made it obvious that her position needed to be more permanent.

In the Spring of 2012 Cindi started learning more in depth areas of the construction industry by working on submittals for some of the projects that C & M Contractors had been awarded. She used her previous experience as a guide and had the desire to learn and gradually started doing more project management duties. Cindi earned her Corp of Engineers Quality Management certificate and put that to use by going out into the field and working as a Quality Control Officer on a project we were doing for Southwestern Power Association and again at Clearwater Lake.

Cindi has been instrumental in keeping the paperwork for all of our projects up to date and in order. This includes making sure that each person that will have a part in the project has the proper documents that they will need to better understand the work. From specifications and plans to MSDS manuals, first aid kits to insurance cards for the vehicles. Cindi can get her hands on or has knowledge of pretty much every aspect of the business.

Cindi is also responsible for the company website and almost all of the technology based information that C & M is using more and more as the company grows. Our customers and clients feel comfortable talking to Cindi when they call our office as she is the first person that they will talk to before being transferred to the right person. Cindi has an Associate of Arts degree in business management that she earned after coming to work for C & M. She was able to work her school schedule around her work activities to finish her degree. Although she had started working on her degree before coming to work full time she felt it was important to continue on and finish what she had started while working part time. This only shows the type of dedication that she has toward her career.

Cindi has worked in several different fields in the past. They include office management, convenience store management, supervisor for a chain of convenience stores, and she spent eleven years in various positions with the United States Postal Service. The experience that she has from each of those positions has made her more of an asset for C & M. Her excellent work ethic and desire to see our business grow has proven to be a great fit for Cindi as well as C & M.

You may reach Cindi at <u>cindi@candmcontractors.com</u>



Mark Daughhetee: Estimator/Assistant Project Manager

Mark started his college career at Three Rivers College in Poplar Bluff, Missouri where he earned his degree in Civil and Construction Engineering. He then went on to the University of Missouri at Rolla and earned his Bachelor Degree in Civil Engineering.

After college he worked for the United States Forrest Service as a Civil Engineer Technician. In this position he helped with the design of a renovation on a large education facility. He surveyed several sights for the Forest Service which included property lines, topography, and all objects within the perimeters of each survey. He was instrumental in the design and construction of different Forrest Service properties within Missouri and reviewed the construction contracts and reports from these projects. Mark used the survey information to help him to create the drawings for these projects. During his career at the Forest Service Mark also worked as a Wild land Firefighter and traveled to many different fires across the country.

Mark has spent several years working in the residential and commercial building industry working for and partnering with contractors such as Turn Key Contractors from Ellsinore, Mo. And MACO Construction, Inc. While working with these companies, he honed his carpentry skills and learned from a hands on point of view.

Adding Mark to the C & M team has been beneficial for him and for C & M Contractors, Inc.

Special Skills:

AutoCAD Microsoft Programs: Projects, excel, Word, Powerpoint Survey Equipment: Total Station, Data Collectors, GPS Units. RS Means Cost Works Programs Firstaid/CPR OSHA 10 Wild Land Firefighting Type A Classification: Sawyer and Water Pump training Power Hand Tools used in Finish Carpentry Basic knowledge in the use and maintenance of construction equipment such as: excavators, dozers, reach lifts, etc.

You may reach Mark at: mark@candmcontractors.com

Jim Daughhetee Lead Supervisor/Building Construction

Jim is C & M Contractors, Inc. building construction Lead Superintendent.

Jim has worked in the construction industry for over 30 years. Most of his career has been in the building construction field. Always wanting to increase his knowledge and not afraid to learn the newest techniques in his field, Jim has placed the most important emphasis on his customer's satisfaction.

He has extensive knowledge of all tools that are required for finish carpentry work, and has honed his skills to master each of these tools to do the best work possible. He also has learned over the years to read job plans and specifications and understands how in depth some of these can be. Some of the work that Jim has done includes installing windows and doors, base trim, crown molding, wall and floor tile, bathroom accessories, installing cabinets and kitchen accessories, and installing Masonite and vinyl siding. Jim can do all of the work that is required to build a structure from the ground up. During his career he has had the opportunity to also work with some heavy equipment such as excavators, dozers, and reach lifts. Although this knowledge is not always needed for building construction he feels that having that knowledge can only make him more able to complete the task at hand.

Before coming to work for C & M Contractors, Inc. Jim worked for Sam's Equipment, Turn Key Contractors, and MACO Construction.

Jim is now using the skills he has learned in his career to help make C & M Contractors, Inc. more able to meet the needs of their clients. Since coming to work with C & M Contractors, Inc. Jim has worked for clients such as General Services Administration, USACE –St. Louis, and Ft. Leonard Wood – MICC.

Certifications:

OSHA 30 Quality Control Management First Aid/ CPR

Federal Projects

Since 2008 and , C & M Contractors, Inc. has been awarded several federal government projects

Customer	Project	Services	% Self Performance	Value
General Services Administration- Kansas City	GSA-BFC Audio/Video Relocate	The scope of work related to this project included the relocation and installation of Audio/Video systems for the BFC at 2 Pershing Square in Kansas City, Mo. This was a quite extensive and included Electrical, Technology, TV, and Architectural capabilities.	15%	\$2,370,038.00
Ft. Leonard Wood - MICC	Construct Offices Room 2617 Building 3201	25%	\$398,916.00	
US Army Corp of Engineers- St Louis District	Chouteau Island Levee Repair	For this project C & M had the task of filling a breach in the levee for the Chouteau Island Levee District that entailed bringing in pumps to pump water from the breach at a rate faster than it could fill back up. It also included taking care not to disturb the many pipelines that crossed the breach and the borrow areas.	15%	\$888,220.29
US Army Corp of Engineers- St. Louis District	Consolidated North County Breach and Gravity Drain	This project consited of 3 parts, the first and most crucial was filling a breach on the land side of the levee, and then repairing two slides at different locations and adding RCP to these two areas.	75%	\$2,101,295.00
US Army Corp of Engineers- Memphis District	Dudley Ditch Clearing and Snagging	Clearing and snagging approx 8.8 miles of drainage ditch in Stoddard County Mo.	20%	\$615,120.00
US Army Corp of Engineers- Memphis District	Mingo Ditch Clearing and Grubbing	Clearing and grubbing approx 13 miles of drainage ditch in Stoddard County, Missouri	98%	\$1,454,565.00
USACE-MICC Ft. Leonard Wood	CCTV Installation	Installed Closed Circuit Television System in the bases training facilities. Indoor and Outdoor cameras and monitors	15%	\$194,944.00
USACE-MICC Ft. Leonard Wood	Audio/ Visual	This project consisted of 4 different contracts all utilizing the same type of equipment and carried out consecutively. Installing new audio visual equipment with up to date technology	15%	(combined)523,228.00
US Army Corp of Engineers- Memphis District	Elk Chute Ditch Clearing and Grubbing	Clearing, Grubbing, Snagging approx 16 miles of ditch in Dunklin and Pemiscott Counties in Missouri, by means of mowing, excavation and chainsaws.	20%	\$2,791,757.00
US Army Corp of Engineers, Tulsa District	Kansas Radio Tower Maintenance	Inspection and maintenance of radio towers in Fall River and Teeterville, Kansas	15%	\$36,652.00

	Paving and Asphalt Repairs Canopy repairs		
Clearwater Floodwork	metal roofing, Bank Stabilization, launch ramp repair, installation of new canopies, pavement striping.	95%	\$270,375.00
Kight Dank Slope	construction of planting berm at toe of levee,	98%	\$3,128,375.00
Flood Recovery-Levee Repairs Winfield/Pin Oak Levee District- Winfield, Mo.	crushed stone bedding, establishment of turf, excavating, embankment,		\$332,806.00
Joplin Ball Fields	Construct four temporary ballfields for the South Middle School in Joplin Missouri after the tornado of 2010 devestated the area. This included,baseball, softball, soccor, and football fields.	100%	\$987,312.00
St Francis River Basin Maintenance-DD16 Levee Slope Restoration and Gravel Surfacing, Mississippi County, Manilla, Arkansas	Clearing and Grubbing, Stripping, Embankment, Establishment of Turf, Aggregate Surfacing	98%	\$928,050.00
Fort Leonard Wood Observation Towers TA244	Placed concrete pads and bolted together observation towers for the Military base.	98%	\$238,903.00
Ft. Leonard Wood Foyer Project	Construction of offices off of the foyer of the USACBRN		\$112,957.13
Golf Cart Path	Remove Existing Asphalt, Construct concrete golf cart path @ hole # 7, construct curb and gutter, construct concrete dissipator, replace diturbed sod.	100%	\$32,894.49
St. Louis Shut Off Valves	Installed a 3 " and a 6" cut off valve to the existing sprinkler system.	100%	\$43,573.00
Ditch 24 Channel Cleanout	Selective clearing, excavation, silt fence, riprap, erosion control, seed & mulch	98%	\$739,670.00
Lake Cataouatche	Levee enlargement, Concrete scour protection	100%	\$1,475,388.00
Fisher Project	Rework dirt on levee	100%	\$40,000.00
St Louis Historical Courthouse Restroom Remodel	Completely remodel mens and womens restrooms on the first floor. Demolition, installation of fixtures, tiling, electrical, water, sewer, and adjust fire alarms. Provided an ADA accesible restroom facility for the public during construction.	75%	\$258,030.82
cont)			
Whitten Access-Eleven Point River		100%	103,852.00
	St. Francis River Levee, Right Bank Slope Restoration and Planting Berm Construction Flood Recovery-Levee Repairs Winfield/Pin Oak Levee District- Winfield, Mo. Joplin Ball Fields St Francis River Basin Maintenance-DD16 Levee Slope Restoration and Gravel Surfacing, Mississippi County, Manilla, Arkansas Fort Leonard Wood Observation Towers TA244 Ft. Leonard Wood Foyer Project Golf Cart Path St. Louis Shut Off Valves Ditch 24 Channel Cleanout Lake Cataouatche Fisher Project St Louis Historical Courthouse Restroom Remodel	Clearwater Floodwork repair, installation of new canopies, pavement striping. St. Francis River Lever, Right Bank Slope Slope flattening on river side of levee, construction of planting berm at toe of levee, gravel placement on crown and ramps, eccavation from borrow pit. Clearing and grubbing, establishment of turf. Flood Recovery-Lever Regains Winfield/Pin Reter Dostruction Levee repairs, stripping, top size rip rap, crushed stone bedding, establishment of turf, excavating, embankment. Joplin Ball Fields Construct four temporary ballfields for the South Middle School in Joplin Missouri after the tornado of 2010 devestated the area. This included,baseball, softball, soccor, and football fields. St Francis River Basin Maintenance-DD16 Levee Slope Restoration and Gravel Surfacing. Mississippi County, Manilla, Arkansas Clearing and Grubbing, Stripping, Embankment, Establishment of Turf, Aggregate Surfacing Fort Leonard Wood Placed concrete pads and bolted together observation towers for the Military base. Ft. Leonard Wood Observation Towers Placed concrete pads and bolted together observation towers for the Military base. St. Louis Shut Off Valves Installed a 3 " and a 6" cut off valve to the existing sprinkler system. Ditch 24 Channel Cleanout Selective clearing, excavation, slit fence, riprap, erosion control, seed & mulch Lake Cataouatche Levee enlargement, Concrete scour protection installation of fixtures, tilling, electrical, water,	Clearwater Floodwork striping.meal roofing. Bank Stabilization, launch ramp repair, installation of new canopies, pavement striping.95%St. Francis River Lever, Right Bank Slope Restoration and Planting Berm ConstructionSlope flattening on river side of levee, ravel placement on crown and ramps, excavation from borrow pit. Clearing and generation of planting berm at too of levee, ravel placement on crown and ramps, excavation from borrow pit. Clearing and generation of planting berm at too of levee, ravel placement on crown and ramps, excavating, entbaling, establishment of furf.Flood Recovery-Lever Repairs Winfield/Pho Oak Leve Obstrict Winfield Mo.Lever expairs, stripping, top size rip rap. cushed stone bedding, establishment of furf, excavating, embankment, included, baseball, softball, soccor, and football fields.Joplin Ball FieldsClearing and Grubbing, Stripping, Embankment, Establishment of Turf, Aggregate SurfacingFort Leonard Wood Dobervation Towers TA244Clearing and Grubbing, Stripping, Embankment, Establishment of Turf, Aggregate SurfacingFL Leonard Wood Forer ProjectClearing and Grubbing, Stripping, Embankment, Establishment of Turf, aggregate SurfacingSt. Louis Shut Off ValvesInstalled a 3 " and a 6" cut off valve to the existing spinkler system.Ditch 24 Channel CleanoutSelective clearing, excavation, silt fence, riprap, erosion control, seed & mulchSt. Louis Historical Courthouse Restroom RemodelSelective clearing, excavation, silt fence, riprap, erosion control, seed & mulchSt. Louis Historical Courthouse Restroom RemodelCompletely remodel mers and womens restrooms on t

US Forest Service	Doniphan Ranger Station	Replacing siding, trim, building wrap, HVAC, & Flooring, repair existing windows and roofing, rewire emergency and parking lot lighting, paint interior and exterior, and build draft stopping walls in the attic	259,590.00
Department of Energy- Southwestern Power Administration	Southwestern Power Administration	Construction of new maintenance facility building, construction of addition to the existing parking bay facility, renovate the existing maintenance building in Jonesboro Arkansas	2,148,158.12

State and Local Projects

Customer	Project	Services	% Self Perfor	mance Value
City of Doniphan	Quick Creek Sidewalk	Built concrete street and sidewalk for the City of Doniphan going up a hill to the new ball fields. Installed a new box culvert.	100	141,983
Louisiana Park Service	Bayou Segnette Park	Repaired Pump System	100	52,000
AHTD	Arkansas Welcome Center	Site Preparation, Road Construction, Poured Concrete Sidewalks & Gazebo Floors, Installed Interior Plumbing and Electric, Poured Concrete Curb & Gutters, Asphalted & Striped Parking Lot, Installed Wheel Barriers, Installed Exterior Lighting	100	544,456
AHTD	AHTD-Blytheville Sidewalks	Poured Concrete Sidewalks & Handicap Ramps, Survey & Layout Work	100	433,697
City of Poplar Bluff, MO	Velma Street, Poplar Bluff, MO	Widened City Street, Curb & Gutter, Storm Drainage, Asphalt, & Striping, Survey & Layout Work	90	137,210
City of Cape Girardeau, MO	Willow Street Cape Girardeau, MO	Storm Drainage, Curb & Gutter, Street Repair Survey & Layout Work	100	87,597
City of Fisk, MO	Fisk, MO Sidewalk Improvements	Sidewalk Construction, Fence Replacement, Curb Repair	100	83,191
City of Piedmont, MO	Piedmont Sidewalks	Sidewalk Construction, Bridge Construction, Handicap Ramps, Curb Repair, Handrail Installation	98	81,707
Ripley County, MO	Ripley Co Maint Shed	Poured Concrete Floor & Footing & Erected Metal Building	100	58,293
City of Doniphan, MO	Doniphan Dogpound	Poured Flat Concrete for Dog Pound	100	6,700
City of Piggott, AR	Piggott Amphitheater	Poured Concrete for Flooring and Seating, Built Seating, Concrete Sidewalks	100	70,050
AHTD	AHTD -Wynne, AR	Built Highway which included Excavation, Base Rock, Asphalt	80	357,482
MoDOT	Madison Co. Box Culvert	Built Concrete Box Culvert., Survey & Layout Work	100	152,370

Commercial Clients

Customer	Project	Services	% Self Performance	Value		
Private Owner	Hunt Building	Erected metal building, poured concrete floor and footing, installed drywall and suspended ceiling, install electrical, plumbing and HVAC. Installed septic system	90	27,950		
Private Owner	K-5 Project	Poured concrete footings and slabs. Layout work	100	32,793		
May Construction	Lowe's Store Neosho, MO		100	1,251,039		
Progressive Constructors Inc.	Corinth, MS Wal-Mart	Widened driveways and excavated retention pond	100	385,000		
Crossland Construction Co	Chanute, KS Utilites Project	Installed Water & Sewer Lines for the Chanute Elementary School	100	507,400		
Crossland Construction Co	Chanute, KS High School	Site Preparation, Erosion Control, Survey & Layout Work, Placed Base Rock	98	885,600		
Crossland Construction Co	Chanute, KS Elem School	100	1,001,078			
Ducks Unlimited	Frog Bayou, AR Ducks Unlimited	Layout Work Excavation, Levee Construction, Erosion Control, Pipe Installation, Well Installation, Riprap	100	178,314		
DBS Corporation	Wal-Mart Supercenter Martin, TN	Corp Profile	100	1,454,509		
Progressive Constructors Inc.	Fredricktown, MO Wal- Mart Supercenter	Corp Profile	100	2,000,023		
Crossland Construction Co	Dexter, MO Wal-Mart Supercenter	Site Preparation, Excavation, Water & Sewer Lines, Erosion Control, Storm Sewer System, Curb & Gutter, Seed & Mulch, Roadway, Widening, Asphalt Roadway	98	1,118,230		
WS Bowlware Construction Co.	Trumann, AR Wal-Mart Supercenter	95	1,556,261			
John Bollenbacher	Bollenbacher Clearing Project, PB, MO	Widened Street and Intersection, Asphalt Built Subdivision Road, Poured Concrete Curb & Gutter		85,734		
Belz Burrow Development	Turtle Creek Shoppes, Jonesboro, AR	Installed Storm Drainage System		40,500		
Ducks Unlimited	Ducks Unlimited- Robinson Lake, MO	Constructed Levees and Pipe Installation Survey & Layout Work	100	36,853		
Progressive Constructors Inc.	Wynne, AR Shoppes	Site Preparation for Shopping Strip Mall, Base Rock	100	152,414		
Progressive Constructors Inc.	Wynne, AR Wal-Mart	Site Preparation, Excavation, Soil Stablization, Base Rock, Entrance Construction, Retention Pond Construction, Curb & Gutter, Erosion Control, Survey & Layout Work		739,987		
Progressive Constructors Inc.	Greenwood, AR Wal- Mart	Corp Profile	100	531,205		
WS Bowlware	Clarksville Wal-Mart	Corp Profile	100	1,410,372		
Ducks Unlimited	Ducks Unlimited-Little	Levee Construction, Riprap, Pipe Installation,	100	87,075		
nc Hometown Energy	Hometown Energy-	Formed & Poured Concrete Tank Supports	100	4,356		
	ructors Inc. Mart owlware ruction Co Clarksville Wal-Mart Corp Profile s Unlimited Ducks Unlimited-Little Rock Levee Construction, Riprap, Pipe Installation, Survey & Layout Work					

Commercial Clients	s (Cont)					
SSI Inc	Wal-Mart Sallisaw, OK	Corp Profile	100	2,293,575		
JW Githens Construction	MDOT -Githens	Installed Erosion Control		1,920		
Ducks Unlimited	Ducks Unlimited- Clarksville	100				
Ducks Unlimited	Ducks Unlimited- Southpoint	Constructed Levees, Pipe Installation, Riprap, Survey & Layout Work	100	93,713		
Progressive Constructors Inc.	Springfield Wal-Mart	Poured Concrete Curb & Gutter & Islands	100	76,975		
JW Githens Construction	MDOT -Githens Job	Poured Box Culvert	100	8,320		
Progressive Constructors Inc.	Van Buren, AR Wal-Mart	100	791,868			
Elton Bates	Bates Roadway	Built Roadway into Office	100	6,705		
Lester Wright	Wright Park Rdwy	Built Street into Subdivision	100	4,450		
Ron Littles	Carter Co. Lake Job	Built Lake	100	56,612		
Progressive Constructors Inc.	Jonesboro Wal-Mart	Redesigned and Built Access Road & Overpass Entrance which included, Base Rock, Asphalt, and Concrete Work	100	17,578		
Ducks Unlimited	Marianna DU Project	Constructed Levees, Pipe Installation, Riprap Survey & Layout Work	100	71,753		
Progressive Constructors Inc.	JC Penney -Blytheville	Site Preparation, Excavation, Base Rock, Survey & Layout	100	224,790		
Littles Oil Company	Expressway #2 Pocahontas	Poured Concrete Driveway, Design & Survey Work	100	10,404		
Union Pacific Railroad	Union Pacific Railroad	Built Access Road along Railroad Tracks, Included, Excavation, Pipe Installation, & Seed & Mulch	100	245,623		
Belz Burrow Development	Sikeston Southpoint Mall	Built Parking Lot which included Excavation, Base Rock & Asphalt	100	66,489		

Repeat Clients

Customer	Total Projects	Value			
Progressive Constructors, Inc.	9	\$4,685,296			
Ducks Unlimited, Inc.	8	\$516,216			
Crossland Construction Company	4	\$3,512,308			
Little Oil Co.	4	\$61,493			
Arkansas Highway & Transportation Dept.	3	\$1,335,635			
United States Army Corp. of Engineerss(USACE	24 +	\$6,753,470.87			
J.W. Githens Construction	2	\$10,240.00			
National Park Service	2	\$301,600			
General Services Administration	3+				

Safety						-
OSHA	2013	20	12 20	11 20	10 2009	9
Lost time Incident Rate	(0.00	0.00	0.00	0.00	0.00
Total Recordable Incident Rate	(0.00	0.00	0.00	0.00	0.00
EMR Data			/			
Rate	().88	0.90	0.91	0.91	0.87

Safety Award: 2010 Superior Safety Performance , Memphis District

Attachments

4

CCASS Evaluations US SBA Certification Letter



FOR OI	FICIAL USE ONLY / SOUR	CE SE	LECTION INFORMA	TION	SEE FAR 2.1	01, 3.104,		42.1503
INCOMPLETE-RATED	PERFORMAN (CONST	ICE E	VALUATION				1. WS	CONTRACT NUMBER 912P912C0418 CEC NUMBER
							_	45067569
I	MPORTANT: Be sure to cor					nts on rev	erse.	
		<u>ТІ-</u>	GENERAL CON	TRAC	T DATA			
3. TYPE OF EVALUATION	, ,					4. TE	RMIN	ATED FOR DEFAULT
INTERIM (List percent		Х	FINAL		AMENDED			
5. CONTRACTOR (Name, A C & M CONTRACTORS HC 6 BOX 286	ddress, and ZIP Code) , INC.			6.a.			•	,
DONIPHAN MO 63935-901				<u> </u>	SEALED BI			OTIATED
USA				<u>р.</u> Х			x one)	
NAICS Code: 23799	0				OTHER (Sp		·	
7. DESCRIPTION AND LOC Winfield-Pin Oaks	CATION OF WORK		· · · ·		-	ecity)		
The work consists in Winfield, MO a establishment of Winfield, MO	nd includes strip	ping	, topsize ri	d-Pi prap	n Oak Dra , crushed	inage Iston	and e be	Levee District dding,
8. TYPE AND PERCENT OF 14% subcontracted								
9. FISCAL DATA	a. AMOUNT OF BASIC CONTRACT \$285,752		. TOTAL AMOUNT (MODIFICATIONS \$55,380)F	C. LIQUIDAT		SED	d. NET AMOUNT PAID CONTRACTOR \$332,806
10. SIGNIFICANT DATES	a. DATE OF AWARD	b	ORIGINAL CONTR COMPLETION DA 12/06/2012		c. REVISED CONTRACT COMPLETION DATE 12/06/2012			d. DATE WORK ACCEPTED 11/26/2012
· · · ·	PART II - PERF	ORN				ACTOR	-	1
11. OVERALL RATING (X a								
X OUTSTANDING			SATISFACTORY		MARGINAL		UN in I	SATISFACTORY (Explain tem 20 on reverse)
12. EVALUATED BY a. ORGANIZATION (Name	and Address Under 710		·					
U.S. ARMY CORPS OF EN						Code		NE NUMBER (Include Area
c. NAME AND TITLE			. SIGNATURE		····	L	-	e. DATE
ROBERT SCHIFFER AREA ENGINEER		1/	/Electronically	Signe	ed//			
								01/03/2013
13. EVALUATION REVIEWE	D BY	- 1	· · · · · ·					•
a. ORGANIZATION (Name	e and Address (Include ZIP (Code))				b. TELE Code		NE NUMBER (Include Area
c. NAME AND TITLE		d	. SIGNATURE			L		e. DATE
14. AGENCY USE (Distribut	ion, etc.)							I

PART III - EVALUATION OF PERFORMANCE ELEMENTS

15. QUALITY CONTROL	N/A	0	A	S	М	U	16. EFFECTIVENESS OF MANAGEMENT	N/A	0	A	s	М	U
a. QUALITY OF WORKMANSHIP		х					a. COOPERATION AND RESPONSIVENESS		х				
b. ADEQUACY OF THE CQC PLAN				x	[b. MANAGEMENT OF RESOURCES/		х			-	<u> </u>
c. IMPLEMENTATION OF THE CQC		Х					PERSONNEL			ľ.			
PLAN							c. COORDINATION AND CONTROL OF	-	Х				
d. QUALITY OF QC				х			SUBCONTRACTOR(S)						
DOCUMENTATION							d. ADEQUACY OF SITE CLEAN-UP			х			
e. STORAGE OF MATERIALS		Х					e. EFFECTIVENESS OF JOB-SITE		X				_
f. ADEQUACY OF MATERIALS			х				SUPERVISION						
g. ADEQUACY OF SUBMITTALS				X			f. COMPLIANCE WITH LAWS AND		X				
h. ADEQUACY OF QC TESTING		Х					REGULATIONS						
i. ADEQUACY OF AS-BUILTS		Х					g. PROFESSIONAL CONDUCT		Х				
j. USE OF SPECIFIED MATERIALS		Х					h. REVIEW/RESOLUTION OF		х				
k. IDENTIFICATION/CORRECTION OF		Х					SUBCONTRACTOR'S ISSUES						
DEFICIENT WORK IN A TIMELY							i. IMPLEMENTATION OF	x					
MANNER							SUBCONTRACTING PLAN						
17. TIMELY PERFORMANCE							18. COMPLIANCE WITH LABOR		1.				
a. ADEQUACY OF INITIAL PROGRESS		Х					STANDARDS						
SCHEDULE							a. CORRECTION OF NOTED DEFICIENCIES			Х			
b. ADHERENCE TO APPROVED		Х					b. PAYROLLS PROPERLY COMPLETED			х			
SCHEDULE							AND SUBMITTED						
c. RESOLUTION OF DELAYS		Х					c. COMPLIANCE WITH LABOR LAWS			Х			
d. SUBMISSION OF REQUIRED				Х			AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON						
DOCUMENTATION							ACT AND EEO REQUIREMENTS						
e. COMPLETION OF PUNCHLIST			X				19. COMPLIANCE WITH SAFETY						
ITEMS							STANDARDS						
f. SUBMISSION OF UPDATED AND				Х			a. ADEQUACY OF SAFETY PLAN			Х			
REVISED PROGRESS SCHEDULES							b. IMPLEMENTATION OF SAFETY PLAN			х	-		
g. WARRANTY RESPONSE	X						c. CORRECTION OF NOTED DEFICIENCIES				x		

20. REMARKS (Explanation of unsatisfactory evaluation is required. Other comments are optional. Provide facts concerning specific events or actions to justify the evaluation. These data must be in sufficient detail to assist contracting officers in determining the contractor's responsibility. Continue on separate sheet(s), if needed.)

Small Business Utilization

Does this contract include a subcontracting plan? No

Date of last Individual Subcontracting Report (ISR) / Summary Subcontracting Report (SSR): N/A

EVALUATOR REMARKS: Comments entered by Dave Moore:

Outstanding comments: Inspections and tests indicated that all work was performed in accordance with plans and specs without prompting rework or government involvement. Conducted 3 phase inspections according to contract specs with no government prompting resulting in a final product without any deficiencies. Properly stored materials protecting materials from the weather. Conducted QC testing without being reminded by the government. Maintained current and accurate as-builts that were available to the government to use to inspect ongoing work. All materials were in accordance with the contract. Daily follow up inspection allowed the contractor to identify any deficient work and make corrections in a timely manner. Contractor was eager to learn from the government the administrative process of QCS and Submittals. Contractor managed his own work and subcontractors work so there would be no delays and supervisors had clear lines of authority and responsibility. Contractor communicated with the landowner in order to resolve a dispute between the levee district and landowner over right of ways. The contractor's actions preventive a delay to the work that would have resulted in increased cost to the government and levee district. Contractor maintained a great working relationship with subcontractor to prevent any differences or conflicts. Contractor performed the work within the original submitted progress schedule, all features of work completed ahead of approved schedule, and before contract completion date.

CONCURRENCE: I concur with this evaluation.

20. REMARKS (...continued) CONTRACTOR NAME: MELINDA VAUGHN TITLE: PRESIDENT PHONE: 573-996-3113

		F	OR OFFICIAL USE ON	LY / SO	OURCE SELECTION	INFO	RMATION - SEI	EFAR	2.101 a	nd 3.104				
			PERFORMAN (CONST		VALUATION			_,	1. W	CONTRACT NUMBER 912EQ11C0020 CEC NUMBER 45067569				
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The	work consist	s of	E Levee Slope R	lenov	ation and Gr	avel	Surfacing	g fo	r Dra	inage District				
No.	16 located i	n Mi	lssissippi Cour	ıty,	Arkansas. Th	e es	timated \mathbf{v}_i	alue	of t	he work is				
bet	veen \$500,000	and	1 \$1,000,000. T	his	contract act	ion	is being a	acco	nplis	shed through the				
use	of other that	n co	ompetitive proc	edur	es due to a	stat	ute that	exis	cs w	hich expressly				
auci	ber agency.	quii	res that this a	cqui	sition be ma	de f	rom a Spe	cifi	: Sou	arce or through				
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68	Turfing													
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			·····											
		a	AMOUNT OF BASIC	þ	TOTAL AMOUNT (MODIFICATIONS					d. NET AMOUNT PAID				
9. FI				\$0		DAMAGES	0 A33E	SSED	CONTRACTOR \$928,050					
			DATE OF AWARD			ACT	c. REVISED	CONT	ACT					
	GNIFICANT	► ["]		~	COMPLETION DA			TION DATE		d. DATE WORK ACCEPTED				
D,	ATES		08/26/2011		09/21/2012		09/28/2			06/04/2012				
11. C	VERALL RATING (X	appro												
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х	OUTSTANDING ABOVE AVERAGE SATIS				SATISFACTORY		MARGINAL		INSATISFACTORY (Exp in Item 20 on reverse)					
12. E	VALUATED BY				•					à.				
a. C	RGANIZATION (Nar	ne an	d Address (Include ZIP (Code))						NE NUMBER (Include Area				
лs	U.S. ARMY CORPS OF ENGINEERS, MEMPHIS DISTRICT, WYNNE AREA OFFICE 870-238-7983													
								6/	J-238-	-				
	AME AND TITLE A. HAMILTON, P.E				. SIGNATURE /Electronically	Signe	ed//			e. DATE				
	NISTRATIVE CONTR		NG OFFICER		· ·		,			08/10/2012				
40.5														
	VALUATION REVIEW			0-4-11										
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	RVISORY CIVIL EN	GINE	ER		,		** *			09/10/2012				
14. 4	GENCY USE (Distrib	ution	etc.)											
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PART III - EVALUATION OF PERFORMANCE ELEMENTS

15. QUALITY CONTROL	N/A	0	A	s	м	U	16. EFFECTIVENESS OF MANAGEMENT N/A O A S M
a. QUALITY OF WORKMANSHIP			Х		-		a. COOPERATION AND RESPONSIVENESS X
b. ADEQUACY OF THE CQC PLAN			x	1-			b. MANAGEMENT OF RESOURCES/
c. IMPLEMENTATION OF THE CQC PLAN			x	Γ			PERSONNEL C. COORDINATION AND CONTROL OF
d. QUALITY OF QC DOCUMENTATION		х					SUBCONTRACTOR(S)
e. STORAGE OF MATERIALS	x		<u> </u>		┣		d. ADEQUACY OF SITE CLEAN-UP X e. EFFECTIVENESS OF JOB-SITE X
f. ADEQUACY OF MATERIALS	<u> </u>		x	<u> </u>		1	e. EFFECTIVENESS OF JOB-SITE X SUPERVISION
g. ADEQUACY OF SUBMITTALS	<u> </u>		X				f. COMPLIANCE WITH LAWS AND X
h. ADEQUACY OF QC TESTING		x	~		 		REGULATIONS
i. ADEQUACY OF AS-BUILTS			х				g. PROFESSIONAL CONDUCT X
I. USE OF SPECIFIED MATERIALS	†—-		x				h. REVIEW/RESOLUTION OF X
k. IDENTIFICATION/CORRECTION OF DEFICIENT WORK IN A TIMELY		х					SUBCONTRACTOR'S ISSUES
MANNER							i. IMPLEMENTATION OF X SUBCONTRACTING PLAN
7. TIMELY PERFORMANCE		1.1.1.1 4.	·				18. COMPLIANCE WITH LABOR
a. ADEQUACY OF INITIAL PROGRESS			х				STANDARDS
SCHEDULE							a. CORRECTION OF NOTED DEFICIENCIES X
b. ADHERENCE TO APPROVED SCHEDULE			х				b. PAYROLLS PROPERLY COMPLETED X AND SUBMITTED X
c. RESOLUTION OF DELAYS			Х				C. COMPLIANCE WITH LABOR LAWS X
d. SUBMISSION OF REQUIRED DOCUMENTATION			х				AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON
e. COMPLETION OF PUNCHLIST ITEMS		x					ACT AND EEO REQUIREMENTS
f. SUBMISSION OF UPDATED AND			х				a. ADEQUACY OF SAFETY PLAN
REVISED PROGRESS SCHEDULES						i i	b. IMPLEMENTATION OF SAFETY PLAN
g. WARRANTY RESPONSE	х				<u> </u>	-	c. CORRECTION OF NOTED DEFICIENCIES
and without requiring res L5 h. QC Testing was outs representatives were awar	n g pla port (Doc ice ubm tan e o	n?N ISR) ume an iss din f u) /Sun d t ion g. pco	nman tio he Th min	n w QA e Q g t	as rep C r est	excellent and timely. Documentation was resentative most of the time without request epresentative always insured that government and ensured testing was performed accurately
							d immediately and without questioning. -site was managed exceptionally well in all
for an excellent working	ese	nta	tiv	es			in a very professional manner, which allowed en the contractor and government
correctly the first time	wit	hou	t h	avi	ng	to	
							ents. This can be attributed to an excellent or took all steps to implement safety from
	_						d/received by the contractor on 08/10/2012. comment in response to this evaluation.
REVIEWER REMARKS: Concur	wit	h t	he	Eva	lua	tor	's Remarks and Rating.

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7. DESCRIPTION AND LOCATION OF WORK (...continued) station9/42+50 to county road 246. Levee gravel surfacing will take place on the levee crown between stations 0+00 to 840+69, which includes the entire length of the right hand Chute Little River Levee right bank. The work will include excavation of 41,000 CY of material from the berm area between the levee and Ditch 81, placement of fill material on the levee for slope flattening, clearing, grubbing, and disposal of debris (burning), 18,000 CY of aggregate surfacing, establishment of turf/fertilizing and seeding, storm water pollution prevention measures, and environmental protection.

FOR OFFICIAL	USE ONLY	SOURCE SEL	ECTION INFO	RMATION -	- ŞEE FAF	2.101 and 3.104

		PERFORMANCE					CONTRACT NUMBER
INCO	MPLETE-RATED	(CONSTRU	CTION)				CEC NUMBER 5067569
	#	MPORTANT: Be sure to comple	ite Part III - Evaluation of	Perform	nance Elements	on reverse.	
		PARTI	- GENERAL CONT	RACI	DATA		
	E OF EVALUATION (1	4. TERMINA	ATED FOR DEFAULT
	INTERIM (List percent		X FINAL		ROCUREMENT		
С &	M CONTRACTORS BOX 247	ddrass, and ZIP Code) , INC.		0.8. T	•		
DONI	PHAN			<u> </u>	SEALED BID		DTIATED
	39350247			<u>b.</u> T	YPE OF CONT		
USA NAIC	S Code: 23799	0					
7. DE	SCRIPTION AND LOC	ATION OF WORK	<u></u>	<u>.</u>	OTHER (Spec		
		ed for involved the Joplin High School					
		our fields were de:					
		elds except Footbal					
		seball fields are					
wal)	ways and acce	ss ramps were prov:	ided on the field	lds v	with blead	hers. A	contract
		executed to bring (off-site reside:	ntia	l high vol	tage ele	ctrical to power
the	field lightin	g.					
0 TV		SUBCONTRACTING	<u> </u>				
Subc	contractors we	re used in most pha	ases of constru	ctio	n. Electr	cical wor	k (12%), grading
		18%), fencing (7%)					cted to local
fin	ns who accompl	ished approximately	y 42% of the do	llar	amount of	work.	
						,	
			·				
9. Fi	SCAL DATA	a. AMOUNT OF BASIC CONTRACT \$972,135	b. TOTAL AMOUNT C MODIFICATIONS \$15,177	ЖF	C. LIQUIDATE DAMAGES	id Assessed	d. NET ANOUNT PAID CONTRACTOR \$987,312
10. S	GNIFICANT	a. DATE OF AWARD	b. ORIGINAL CONTR COMPLETION DA		c. REVISED (CONPLET		d. DATE WORK ACCEPTED
D	ATES	07/28/2011	10/15/2011				10/15/2011
		PART II - PERFO	RMANCE EVALUA	ΓΙΟΝ	OF CONTRA	CTOR	
11. C	WERALL RATING (X	appropriate blook)					
x			SATISFACTORY		MARGINAL		ISATISFACTORY (Explain Item 20 on reverse)
49 0				L	ļ		
		e and Address (Include ZIP Co	de))			b. TELEPHO	NE NUMBER (Include Area
	- •	•	<i>"</i>			Code) 816-389-	3916
	AS CITY DISTRICT	USACE				810-303-	e. DATE
	AME AND TITLE		d. SIGNATURE //Electronically	Sign	ed//		
	OURI AREA ENGINE	SR.					01/05/2012
13	VALUATION REVIEW	ED BY			<u> </u>		· · · · · · · · · · · · · · · · · · ·
		ne and Address (include ZIP Co	ode))			b. TELEPHO Code)	NE NUMBER (Include Area
с.	NAME AND TITLE		d. SIGNATURE		L	. DATE	
14.	AGENCY USE (Distrib	ution, etc.)		_			
ł							
_					EXCEPTION	TO 85 1420 A	PPROVED BY GSA/IRMS 6

PART III - EVALUATION OF PERFORMANCE ELEMENTS

15. QUALITY CONTROL	N/A	0	A	S	M	U	16. EFFECTIVENESS OF MANAGEMENT N/A O A S M U
a. QUALITY OF WORKMANSHIP		X				Ĩ	8. COOPERATION AND RESPONSIVENESS X
b. ADEQUACY OF THE CQC PLAN			X			Ī	b. MANAGEMENT OF RESOURCES/ X
c. IMPLEMENTATION OF THE CQC PLAN		X PERSONNEL c. COORDINATION AND C			C. COORDINATION AND CONTROL OF X		
d. QUALITY OF QC		x					SUBCONTRACTOR(S)
DOCUMENTATION					.		d. ADEQUACY OF SITE CLEAN-UP X
9. STORAGE OF MATERIALS			X				e. EFFECTIVENESS OF JOB-SITE X
f. ADEQUACY OF MATERIALS		X			1		SUPERVISION
g. ADEQUACY OF SUBMITTALS			X				f. COMPLIANCE WITH LAWS AND X
h. ADEQUACY OF QC TESTING			X				REGULATIONS
i. ADEQUACY OF AS-BUILTS		X.					g. PROFESSIONAL CONDUCT X
j. USE OF SPECIFIED MATERIALS			X		l –		h. REVIEW/RESOLUTION OF X
k. IDENTIFICATION/CORRECTION OF		X		1	ŀ		SUBCONTRACTOR'S ISSUES
DEFICIENT WORK IN A TIMELY MANNER					ļ	ĺ	I. IMPLEMENTATION OF X SUBCONTRACTING PLAN
17. TIMELY PERFORMANCE		1					18. COMPLIANCE WITH LABOR
a. ADEQUACY OF INITIAL PROGRESS			х	l i		Γ	STANDARDS
SCHEDULE							a. CORRECTION OF NOTED DEFICIENCIES
b. ADHERENCE TO APPROVED SCHEDULE			x				b. PAYROLLS PROPERLY COMPLETED X AND SUBMITTED X
c. RESOLUTION OF DELAYS	1	х		Î	1		G. COMPLIANCE WITH LABOR LAWS X
d. SUBMISSION OF REQUIRED DOCUMENTATION		х					AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON ACT AND EEO REQUIREMENTS
e. COMPLETION OF PUNCHLIST ITEMS			x				19. COMPLIANCE WITH SAFETY STANDARDS
f. SUBMISSION OF UPDATED AND		X	Î	l	Ī		a. ADEQUACY OF SAFETY PLAN X
REVISED PROGRESS SCHEDULES		}			1		b. IMPLEMENTATION OF SAFETY PLAN X
g. WARRANTY RESPONSE	x		1				C. CORRECTION OF NOTED DEFICIENCIES X

20. REMARKS (Explanation of unsatisfactory evaluation is required. Other comments are optional. Provide facts concerning specific events or actions to justify the evaluation. These date must be in sufficient detail to assist contracting officers in determining the contractor's responsibility. Continue on separate sheet(s), if needed.)

Small Business Utilization

Does this contract include a subcontracting plan? No Date of last Individual Subcontracting Report (ISR) / Summary Subcontracting Report (SSR): N/A

EVALUATOR REMARKS: C&M Contractors, Inc. provided the Joplin Relief Mission with an outstanding product, both in terms of contructed facilities as well as contract procedure. The contractor stayed ahead of schedule during the work and follow-on site maintenance. The contractor used the most up to date technology, including GPS guided scrapers that automatically grade a 2% crown to the fieldk, for maximum efficiency. The contractor was proactive in pointing out a deficiency in the submitted drawing that the Army Corps accepted to commence work. The government solicitation was ambiguous regarding the party responsible for the electrical supply. The plans did not provide for a connection between the off-site residential hi-voltage line and the to-be constructed breaker panel for the baseball and soccer field lighting. Empire Electric, the regional power supplier for the southwest Missouri area, was prevailed upon by the contractor to design and provide an estimate for a solution that was quickly executable. The work under the modificiation needed to be executed immediately as other major items of work were contingent upon it. The contractor was able to convince Empire to make this task a priority. C&M were flexible when working with the Joplin School District facilities maintenance staff and their varying requirements and commitments. Overall the government's Quality Assurance Representatives were very satisfied with the work and the contractor's responsiveness to the government's contractinig requirements to merit a rating of Outstanding.

		E F	OR OFFICIAL USE ON	LY / SC	URCE SELECTION	INFOR	MATION - SEI	E FA	R 2.10	1 and 3.104				
			PERFORMAN							1. CONTRACT NUMBER W912EQ10C0008				
			(CONST	RUCT	10N)					2. CEC NUMBER 945067569				
		IMPO	RTANT: Be sure to com	nplete F	Part III - Evaluation of	Perform	mance Elemen	ts or	1 revers	e.				
			PAR	T I - G	ENERAL CONT	RACI	T DATA							
<u>3. TY</u>	PE OF EVALUATION	•	e)					4	I. TERI	MINATED FOR DEFAULT				
	INTERIM (List perce		95 %)	X	FINAL		AMENDED							
5. CC C&M	NTRACTOR (Name, CONTRACTORS,	Addre: INC	ss, and ZIP Code)			6.a. F	ROCUREMEN	NT M	IETHO	D (X one)				
P.O.	BOX 247	1110			X SEALED BID									
	53935				b. TYPE OF CONTRACT					one)				
USA NAI(CS Code: 2379	90				X	FIRM FIXED	COST REIMBURSEMENT						
7. DF		CATIC					OTHER (Spe	cify)					
DIT(CH 24 CHANNEL	CLE	ARING CLEANOUT											
The	work consist	s of	channel clear	ing	and cleanout	with	nin Ditch	. 24	l fro	om station -1+00 to				
stat	ion 241+00 a	s we	ll as selectiv	re cl	earing along	Dito	ch 24 fro	m s	stati	on -1+00 to station				
233- 0f	FUU. The proj	ect	is located in	Stod	dard County,	Miss	souri. Th	is	proj	ect also consists				
			anywhere abov							berm, excavated				
	construction activities, and the excavated channel slopes down to the waters edge. Stoddard County, Missouri													
	-													
	PE AND PERCENT C)F SUI	BCONTRACTING											
10%	Turfing													
	a. AMOUNT OF BASIC b. TOTAL AMOUNT OF c. LIQUIDATED d. NET AMOUNT PAID													
9. FISCAL DATA					MODIFICATIONS		DAMAGE	s as	SESSI					
			\$739,670		\$0			\$739,670						
10. SI		a.	DATE OF AWARD	b.	ORIGINAL CONTR COMPLETION DAT		c. REVISED COMPLET		-					
D/	ATES		02/23/2010		11/24/2010	-	12/12/2			11/20/2010				
								-						
				ORM					FOR					
11. C	VERALL RATING (X	appro	priate block)		•		1			•				
х	OUTSTANDING	SATISFACTORY		MARGINAL			UNSATISFACTORY (Explain							
40.5			ABOVE AVERAGE							in Item 20 on reverse)				
		20 200	d Address (Include ZIP (Codell				<u>ь</u>		HONE NUMBER (Include Area				
				5006))					Code)	· ·				
CARU	CARUTHERSVILLE AREA OFFICE 573.333.1043													
	AME AND TITLE				. SIGNATURE /Electronically	Signe	d//			e. DATE				
	NISTRATIVE CONTR	ACTIN	G OFFICER	1	,	019110	· • / /			12/27/2010				
										J				
-				Codoli				<u>ا</u>		HONE NUMBER (Include Area				
	E, MEMPHIS DISTR		d Address (Include ZIP (C009))					Code)	44-3113				
c. 1	AME AND TITLE				SIGNATURE		7//		_	e. DATE				
1	HEN SHANKLE RVISORY CIVIL EN	GINE	SR		/Electronically	Signe	ea//			01/12/2011				
14. /	GENCY USE (Distrit	ution,	etc.)											
1														

PART III - EVALUATION OF PERFORMANCE ELEMENTS

 a. QUALITY OF WORKMANSHIP b. ADEQUACY OF THE CQC PLAN c. IMPLEMENTATION OF THE CQC PLAN d. QUALITY OF QC DOCUMENTATION e. STORAGE OF MATERIALS f. ADEQUACY OF MATERIALS g. ADEQUACY OF SUBMITTALS 		x	x	x			16. EFFECTIVENESS OF MANAGEMENT N/A O A S M I a. COOPERATION AND RESPONSIVENESS X
 c. IMPLEMENTATION OF THE CQC PLAN d. QUALITY OF QC DOCUMENTATION e. STORAGE OF MATERIALS f. ADEQUACY OF MATERIALS 		x	x	x			b. MANAGEMENT OF RESOURCES/ X
PLAN d. QUALITY OF QC DOCUMENTATION e. STORAGE OF MATERIALS f. ADEQUACY OF MATERIALS		x	х				
DOCUMENTATION e. STORAGE OF MATERIALS f. ADEQUACY OF MATERIALS		x					PERSONNEL C. COORDINATION AND CONTROL OF X
e. STORAGE OF MATERIALS f. ADEQUACY OF MATERIALS							SUBCONTRACTOR(S)
f. ADEQUACY OF MATERIALS		<u> </u>	 			┣	d. ADEQUACY OF SITE CLEAN-UP X
		ļ		X			e. EFFECTIVENESS OF JOB-SITE X
g, ADEQUACY OF SUBMITIALS	_	<u> </u>	I	X			SUPERVISION
	_			Х			f. COMPLIANCE WITH LAWS AND X
h. ADEQUACY OF QC TESTING	_	<u> </u>	Х	<u> </u>			REGULATIONS
i. ADEQUACY OF AS-BUILTS	_	<u> </u>	Х				g. PROFESSIONAL CONDUCT X
j. USE OF SPECIFIED MATERIALS	_			X			h. REVIEW/RESOLUTION OF X
k. IDENTIFICATION/CORRECTION OF DEFICIENT WORK IN A TIMELY MANNER			х				i. IMPLEMENTATION OF X SUBCONTRACTING PLAN
7. TIMELY PERFORMANCE							
a. ADEQUACY OF INITIAL PROGRESS	2			X			18. COMPLIANCE WITH LABOR STANDARDS
SCHEDULE	"			^			
b. ADHERENCE TO APPROVED				x			a. CORRECTION OF NOTED DEFICIENCIES X
SCHEDULE							b. PAYROLLS PROPERLY COMPLETED X AND SUBMITTED
c. RESOLUTION OF DELAYS			Х				c. COMPLIANCE WITH LABOR LAWS
d. SUBMISSION OF REQUIRED DOCUMENTATION			х				AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON ACT AND EEO REQUIREMENTS
e. COMPLETION OF PUNCHLIST ITEMS			х				19. COMPLIANCE WITH SAFETY STANDARDS
f. SUBMISSION OF UPDATED AND	x						a. ADEQUACY OF SAFETY PLAN
REVISED PROGRESS SCHEDULES			1				b. IMPLEMENTATION OF SAFETY PLAN X
g. WARRANTY RESPONSE	x		i –				C. CORRECTION OF NOTED DEFICIENCIES X
s small business subcontracting under the Date of last Individual Subcontracting R EVALUATOR REMARKS: 15. (ng pla nis con nis con eport (Qual	tract ISR) ity	inclu inclu / Sur CO:	ided i nmai ntr	in a co ry Sul 01	omm bcon - T	rehensive small business subcontracting plan? N/A hercial small business subcontracting plan? N/A tracting Report (SSR): N/A 'he contractor provided effective/thorough QC
							kmanship and QC documentation. The contractor
a channel this size.	con	str	uCt	TOU	\mathbf{pr}	oce	sses that are not typical for the cleanout of
			⊾	m	h		agement team is cooperative and responsive and
							dequately resourced with personnel, equipment,
and supplies.	псту	• •	ne .	pro	Jec	c a	dequatery resourced with personner, equipment,
	- тh	e ~	ont	rac	tor	ĊO	mpleted the project ahead of his required
completion date.	111		OIIC	τųς	τQΙ	0	mpreced the project ahead of his required
-	or q	tan	dar	de	- m	ho	contractor was prompt with submitting accurate
_							or provisions of the contract.
							ker safety is not compromised and all safety
	_						used chainsaw crews, laborers, and an
19. Compliance with Saf	t 0						on of the work; excavators for the channel and
19. Compliance with Saf provisions were adhered		~1 o			POL		
19. Compliance with Saf provisions were adhered excavator for the select	ive				vea	trat	'Arg IWA Fractors with bans and two dozers to!
19. Compliance with Saf provisions were adhered excavator for the select left bank slope clearing excavation of the channe	ive ; an l an	d t d p	hre lac	e e ing	in	to	and shaping of the excavated material disposal
19. Compliance with Saf provisions were adhered excavator for the select left bank slope clearing excavation of the channe area. The contract did n	ive ; an l an ot e	d t d p xpe	hre lac rie	e e ing nce	rin a	to los	and shaping of the excavated material disposa st-time accident or a recordable incident from
19. Compliance with Saf provisions were adhered excavator for the select left bank slope clearing excavation of the channe area. The contract did n the start date of March	ive ; an l an ot e 3, 2	d t d p xpe 010	hre lac rie th	e e ing nce rou	in a gh	to los sub	cors, two tractors with pans and two dozers for and shaping of the excavated material disposal st-time accident or a recordable incident from ostantial completion in mid-November 2010 with a corporate safety and drug free workforce

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20. REMARKS (...continued) requirements. Six employees had successfully completed the OSHA 30 Hour Construction course and others had completed the OSHA 10 Hour Construction course as well as many of them completing CPR/First Aid training. Weekly toolbox safety meetings were held as scheduled. Contractor's employees in the field never had to be reminded to wear their hard hats, steel toed boots, chaps, or other required PPE. The contractor's emphasis on safety as communicated at the pre-construction conference and as demonstrated by employees in the field shows a corporate focus on safety.

Overall, the contractor performed the work in an Outstanding manner (with above average ratings on several items) and partnered with the Government to complete the project and make it a success.

CONTRACTOR REMARKS: We appreciate our evaluation and would like to note that the Caruthersville office was very efficient and professional. We were able to develop an excellent working relationship with not only the inspector Gerritt Meyers but the Caruthersville office as a whole. The office was cross trained so that if we had a question, anyone there could answer it or was willing to find out the answer in a timely manner. We look forward to working with this district again in the future.

CONCURRENCE: I concur with this evaluation. CONTRACTOR NAME: MELINDA VAUGHN TITLE: PRESIDENT PHONE: 573-996-3113 DATE: 01/03/2011

REVIEWER REMARKS: Concur with the Evaluator's remarks and rating.



U.S. SMALL BUSINESS ADMINISTRATION WASHINGTON, D.C. 20416

February 28, 2011

Melinda Vaughn, President C & M Contractors, Inc. HC 6 Box 286 Doniphan, Missouri 63935

Dear Ms. Vaughn:

Congratulations! Your firm has been certified as a Participant in the U.S. Small Business Administration's (SBA) 8(a) Business Development Program. Your nine (9) year program term begins on the date of this letter.

During participation in the 8(a) Business Development Program, you will receive business development assistance from an assigned Business Development Specialist in the St. Louis District Office located at 200 North Broadway, Suite 1500, St. Louis, Missouri 63102. The phone number is 314/539-6600.

Your firm will become eligible to receive 8(a) Business Development contracts after you submit a business plan using SBA Form 1010C and receive SBA's approval of the plan. We are sending a copy of this certification letter to the SBA St. Louis District Office. That office will send you the business plan form.

SBA requires that the 8(a) participant is President or Chief Executive Officer sign a Participation Agreement to show that he or she understands the conditions of 8(a) program participation. Please read the Agreement carefully, sign and date one copy and return it to the SBA St. Louis District Office at the address shown in the second paragraph above. The second copy is for your records.

Even though your firm s approved North American Industry Classification System (NAICS) Code is 238910, your firm may be awarded contracts under other NAICS Codes, as long as the firm is qualified to perform the required service or task. In this regard, please note that contracts awarded under 8(a) Business Development Program authority generally result from the self-marketing efforts of participating firms. While your firm s acceptance into the 8(a) Business Development Program is not a guarantee of contract support, SBA will make every effort to assist you in your marketing efforts.

I welcome you as an 8(a) Business Development Program participant and wish you every possible success.

Sincerely,

Darryl K. Hairston Associate Administrator for Business Development



January 29, 2010

US Army Engineer District, Memphis Attn: Mr. Nicholas A Aprea 167 N Main Street, B202 Memphis, Tennessee 38103-1894

Re: C & M Contractors, Inc.

Dear Sir:

C & M Contractors, Inc. has been a subcontractor for Progressive Constructors, Inc. on numerous multi-million dollar commercial retail projects over the past 10 plus years. During that time, we have always found them to be professional, timely and of consistently sound business practice. They are always willing to do the right thing to complete their work. We would not hesitate to use them again in the future.

Progressive Constructors, Inc. is pleased to recommend C & M Contractors, Inc. for your next project. If you need additional information, please do not hesitate to contact me.

Sincerely,

Progressive Constructors, Inc,

am Jeff Haun. Vice President

JH:rge

GENERAL CONTRACTOR



January 29, 2010

US Army Engineer District, Memphis 167 N Main Street B202 Memphis, TN 38103-1894

ATTN: Mr. Nicholas Aprea

Dear Mr. Aprea,

I am pleased to write this letter of recommendation on behalf of C & M Contractors. As owner of Eagle Wings Construction, LLC and Doniphan Ready Mix, I have worked as a subcontractor and material supplier for C & M Contractors many times over the last 10 years. I most recently supplied ready mix concrete and aggregate for one of their local jobs. They have always seemed to be a very professionally run company that does quality work. My experiences of working with them have always been very positive and would recommend them without hesitation.

Sincerely,

Elton G. Bates

Managing Member/Owner Eagle Wings Construction, LLC

Cc: C&M File

eaglewingsllc@windstream.net

J. W. Githens Company

GENERAL CONTRACTORS 911 WISEMAN DRIVE - P.O. Box 1159 POPLAR BLUFF, MISSOURI 63902



January 29, 2010

US Army Engineer District, Memphis 167 N Main Street B202 Memphis, TN 38103-1894

Attn: Mr. Nicholas A. Aprea

Dear Sir:

This is a letter of recommendation for C & M Contractors, Inc. I have worked with this company for the past 14 years. They are very proficient, timely and reliable in work they performed for my company. I'm very pleased to recommend them for work in your agency.

If you need any additional information feel free to contact me at your earliest convenience.

Yours very truly,

J. W. GITHENS COMPANY Jay K. Githens, President

Client References

USACE-Memphis District Contact: Jack Ratliff, Area Engineer 706 Harry S Truman Blvd Caruthersville, Mo. 63830 573-333-1043 Jack.d.ratliff@usace.army.mil

US Forest Service-Rolla Division Contact: Amy Sullivan 401 Fairgrounds Rd. Rolla, Mo. 65401 573-341-7464 adsullivan@fs.fed.us

USACE-New Orleans District Westbank Contact: John Thompson 504-628-6723

Progressive Constructors Inc. Contact: Jeff Haun 9000 Construction Place Little Rock, Ar. 72206 501-490-1424 jeffh@pce-ark.com

EV Cox Inc. Contact: Steve Nelms PO Box 82535 Oklahoma City, Ok. 73148 405-232-2426-Ext 112 steve@evcox.com

DBS Corporation Cary Davis 506 Broad Street Chattanooga, Tn. 37402 423-752-1302 USACE- St. Louis District David Moore 3307 N. Highway 79 Elsberry, Mo. 63343 (573) 898-5356 David.A.Moore2@usace.army.mil

USACE- Memphis District Loy Hamilton 1932 N. Falls Blvd. PO Box 729 Wynne, AR 72396-0729 (870) 238-7983 Loy.A.Hamilton@usace.army.mil

Little Rock Air Force Base Contact: Barry Jundt 19th Contracting Squadron 642 Thomas Ave. Little Rock AFB, AR 72099-4971 (501) 987-3853 barry.jundt@us.af.mil

National Park Service Contact: Dave Caselli Jefferson National Expansion Memorial 11 North Fourth St. St. Louis, Mo. 63102 (314) 655-1612 dave_caselli@nps.gov

Ft. Leonard Wood Contact: David Hale PO Box 140 Ft. Leonard Wood, MO 65473-0140 (573) 596-0260 david.hale1@us.army.mil